



To: Our Valued Customers

From: Adam J. Stemle, Vice President of Sales & Marketing

Date: July 1, 2020

Subject: Your Valued Healthcare Partner & Rapid Response

Wishing you a good, safe, and healthy start to the second half of 2020! This memo is to confirm La-Z-Boy Healthcare's continued commitment to our valued healthcare clients, partners, and service providers. We still stand strong and ready to help combat and fight this nasty pandemic, and we are stocked and ready to help you in any furniture needs you may encounter. We have a healthy rapid response, in stock recliner program with over 90 units ready to ship within 24 hours of order entry, and we have built up inventory, and excess capacity reserved to help with any special needs where you may need product quicker than our standard 4-5 week lead time. We have capacity to turn all types of product around very quickly, across our entire product offering. We have worked out fast turnaround times with most all of our textile providers, and ensured options within our transit companies to get this product from dock to dock with a few expedited options for you as well.

We stand with you, and want to be a valued partner through good times and bad, and we want you to know that we are ready to continue the fight in many ways, and we look forward to any opportunity you may have for us to help! Please let us know if you have any questions, or if we can assist in any capacity, we are here and ready to help!

From all of us at La-Z-Boy Healthcare, we wish you and yours a very healthy, safe, and happy Independence Day weekend, and we wish you a wonderful and prosperous second half of 2020!

Thank you,

Adam J Stemle
Vice President of Sales & Marketing
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